

E-Rate Bid Assessment Worksheet

Funding Year: 2018

District Name: Roseville City School District

Bid #: RFP18-903 - Wireless LAN Systems

Form 470: 180011056

Bid Posting Date: 12/22/2017

Bid Closing Date: 2/7/2018

Bid Eligible Contract Date: 4/2/2018

Project Description: To increase the Districts wireless footprint to include our outdoor areas where student learning and staff collaboration can continue. Provide wireless equipment throughout the District on an as needed basis, including for expanded services and growth.

Directions: Each factor is worth the same number of points as the weighting percentage. Vendors are rated on how well they meet each factor. The entries for all factors are then totaled for each vendor. The winning bidder is the one with the highest number of total points. The cost of E-Rate eligible goods and services must be weighted most heavily.

| | | <i>Cost of E-Rate eligible Services</i> | |
|----------------------|--|---|---------------------|
| | | \$611,325.54 | \$461,965.43 |
| | | <i>Cost of E-Rate ineligible services</i> | |
| | | \$69,074.81 | \$49,964.93 |
| No | Factor | Total Points Available | Team One Networking |
| | | | HPE-Aruba |
| 1 | Costs, including installation, recurring, upgradability, etc. | 30 | 30 |
| 2 | Transition / Implementation / Timelines | 25 | 25 |
| 3 | Provide flexibility, scalability, and systems manageability to the benefit of RCSD | 15 | 15 |
| 4 | Client references with California K-12 education experience / Qualifications / E-Rate | 15 | 15 |
| 5 | RFP Response and Preparation | 10 | 10 |
| 6 | References and/or citations from prior installations where equal services have been provided for projects of similar size and complexities | 5 | 5 |
| Total Points: | | 100 | 100 |

**Total cost can include district man hours for training, transition of services, etc...

Winning Bidder: Team One Networking (HPE-Aruba)

Disqualified Bidders and Reason for Disqualification:

No disqualified bidders

Vendor Selected: Team One Networking
Approved by: Laura Assem
Title: Director of Technology
Date: February 13, 2018

Bid Reviewers: Chris Johnson
 Laura Assem
 Nathan Murray